



**INDIAN RIVER COUNTY CHAMBER OF COMMERCE
2017 INDUSTRY APPRECIATION AWARDS
“ENTREPRENEUR OF THE YEAR”
NOMINATION FORM**

en-tre-pre-neur (*ahn-truh-pruh-nu-er*) - a person who organizes and manages any enterprise, especially a business, usually with considerable initiative and risk.

An Entrepreneur has the following qualities:

- Entrepreneurial Spirit – sets very high standards for self and business, demonstrates strong leadership skills and an unflinching desire and determination to be successful
- Financial Performance – track record in raising funds; quality of past investments; strategies in place for long term sustainability
- Strategic Direction – creates and turns business visions into business realities; demonstrates the ability to produce new and innovative products differentiating themselves from the competition; builds strategic alliances
- Community Impact – measured by revenue, operations or influential presence in the marketplace
- Innovation – pioneers a new approach or business model in product, culture or processes; anticipates and embraces change in the competitive environment
- Personal Integrity – values have earned the respect from staff, competitors, customers and the community

We acknowledge that in a healthy market economy, businesses will face governmental and competitive challenges. However, we expect all applicants to demonstrate their respect for competitors and government agencies.

Please submit completed form to:

Indian River County Chamber of Commerce
Economic Development Office
1216 21st Street, Vero Beach, FL 32960
Phone: 772-567-3491 - Fax: 772-778-3181
directored@indianrivered.com

All areas MUST be completed, and nomination signed (page 4), to be considered

COMPANY NAME _____

CONTACT _____ **POSITION** _____

ADDRESS _____

CITY _____ **ZIP** _____

PHONE _____ **EMAIL** _____

WEBSITE _____

YEAR ESTABLISHED IN INDIAN RIVER COUNTY (may not be more than 5 years)

TYPE OF BUSINESS (CHECK ONE)

___ Aviation ___ Life Sciences ___ Information/Technology

___ Homeland Security ___ Manufacturing ___ Energy

___ Corp. Headquarters ___ Trade/Export Services ___ Marine

___ Distribution/Logistics ___ Education/Training ___ Financial/Professional

Other _____

CONTRIBUTION TO INDIAN RIVER COUNTY'S ECONOMIC GROWTH

Number of employees currently employed: full-time _____; part-time _____

Estimated capital investment to build and equip your business \$ _____

AVERAGE ANNUAL WAGE OF INDIAN RIVER COUNTY EMPLOYEES, EXCLUDING OWNERS. The county's average annual wage is \$39,390, not including benefits

(check one)

75% to 99.99% of county average annual wage (\$29,542 - \$38,996)

100% to 149.99% of county average annual wage (\$39,390- \$58,691)

150% or more of county average annual wage (\$59,085+)

DISTINCTIVENESS OF PRODUCT(S) AND/OR SERVICES

What does your company produce, manufacture or provide?

What is distinctive about your company product/service?

COMPANY GROWTH

List company revenues for up to last 5-years

YEAR	GROSS REVENUE (\$)	# OF EMPLOYEES
2011		
2012		
2013		
2014		
2015		
2016		

PARTNERSHIPS AND CHALLENGES OF LAUNCHING THE COMPANY

Describe how your business was launched:

What challenges did you face in starting your new company and how did you overcome them?

STRATEGIES TO REACH COMPANY SALES/GOALS

How do you promote/market your company to potential customers?

Describe your company's five-year projected sales/revenues. Briefly explain the primary business strategy that is expected to support these projections (such as acquisitions, organic growth, development of new product lines, mergers, etc.)

CORPORATE CITIZENSHIP

Check your company affiliations through membership or contribution:

___ Chamber(s) of Commerce

___ Local/Regional Trade Association: _____

___ Other (please list): _____

Describe your philosophy regarding corporate community involvement

NOMINATION SUBMITTED BY:

I verify that the above information is true and accurate to the best of my knowledge

**PLEASE NOTE: Forms must be received by 5pm on
Friday July 28, 2017**

All areas of the form must be completed to be considered

**The Industry Appreciation Awards Luncheon is scheduled for
Thursday, September 21, 2017**

**Award recipients will be notified in advance of the Awards
Luncheon so as to make appropriate arrangements to attend**