



For those who enjoy this idyllic location year round, the cities of **Vero Beach, Fellsmere & Sebastian** offer the best of both worlds: a desirable location for business and pleasure with a balance that helps build your business in the sun



Located on the east central coast of Florida midway between Cape Canaveral and West Palm Beach, Indian River County strikes a perfect balance between business and pleasure. Surrounded by miles of pristine beaches, ranches, and citrus groves, Indian River County's superb quality of life has attracted innovative businesses and talented professionals from around the country. Advanced industries from aviation to aquaculture and emerging tech to healthcare benefit from our low cost of doing business; large, well-trained workforce; and some of the lowest taxes in the nation.

Indian River County has a high concentration of companies in advanced industries such as aviation and aerospace, emerging technologies, aquaculture, life sciences, manufacturing, and specialized healthcare. With convenient access to highways, rail, and ports, many transportation and distribution companies have also chosen to locate here. With our favorable climate, agriculture is also strong in the region; Indian River citrus is world-renowned.



Florida is a right-to-work state

The labor force in Indian River County provides employers with a great value. Wages for skilled workers in a range of industries are consistently lower than the averages for Florida, the surrounding states, and for the U.S. as a whole.

Wages	Sebastian-Vero				
	Beach MSA	FL	GA	AL	U.S.
Mean Hourly Wage (Overall)	\$17.95	\$20.11	\$21.48	\$19.66	\$22.71
Office and Administrative Support Occupations	\$15.06	\$15.57	\$16.28	\$15.26	\$17.08
Transportation and Material Moving Occupations	\$13.42	\$15.53	\$16.59	\$15.26	\$16.57
Management Occupations	\$48.74	\$53.91	\$52.19	\$51.48	\$54.08
Healthcare Practitioners & Technical Occupations	\$31.78	\$34.56	\$34.90	\$30.96	\$36.54

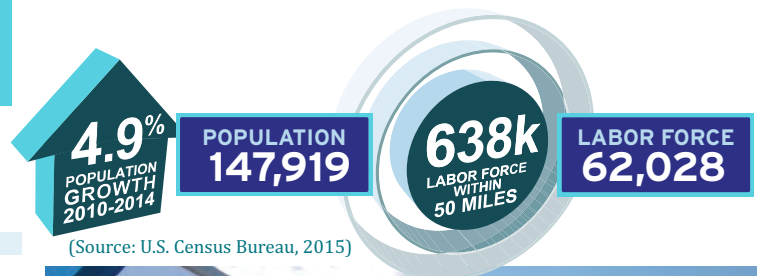
(Source: Bureau of Labor Statistics, 2014)



CareerSource Research Coast, a regional workforce agency, offers a variety of resources to help employers expand and grow their businesses, including recruiting, assessment testing, and training grants

Representative Employers

Company	Industry	Employees
Indian River Medical Center	Healthcare	1,500+
Piper Aircraft	Aircraft Manufacturing	600-700
Sebastian River Medical Center	Healthcare	500-600
Medical Data Systems	Call Center	300-400
Visiting Nurse Association	Healthcare	300-400
CVS Warehouse/Distribution	Distribution	200-300
Sun Ag, Inc.	Agriculture	200-300
Treasure Coast Community Health	Healthcare	100-200
Flight Safety International	Aviation	100-200
SpectorSoft Corp/Veriato	Software Development	50-99
Florida Shutters	Window Shutters Manufacturing	50-99
Girard Equipment	Pressurized Valve Caps Manufacturing	50-99
Novurania of America, Inc.	Boat Manufacturing	50-99
Parker Hannifin	Industrial Hose Manufacturing	50-99
M.A. Ford	Cutting Tool & Machine Tool	50-99



Indian River County's resident labor force consists of 62,000+ well-trained and well-educated workers. A large labor force of 638,000+ lives within 50 miles.

Taxes & Incentives

With a low cost of doing business, some of the lowest millage rates in the state, reduced impact fees for specific industries, and a variety of local and state incentives, Indian River County is a cost-competitive place to grow or expand a business.

Incentives: State of Florida

- Qualified Target Industry Tax Refund Program
- Capital Investment Tax Credit
- High Performance Incentive Grant
- Economic Development Transportation Fund
- New and Incumbent Worker Training
- Sales Tax Exemptions

Incentives: Indian River County

- Tax Abatements
- Local Jobs Grant
- Expedited Permitting
- Special Incentives Granted by County Commission

- ...corporate income tax on limited partnerships
- ...corporate income tax on subchapter S-corporations
- ...state personal income tax
- ...corporate franchise tax on capital stock
- ...state-level property tax assessed
- ...property tax on business inventories
- ...property tax on goods-in-transit for up to 180 days
- ...sales and use tax on goods manufactured or produced in Florida for export outside the state
- ...sales tax on purchases of raw materials incorporated in a final product for resale, including non-reusable containers or packaging



Transportation

An excellent transportation network that includes highways, railroads, airports, and seaports provides easy access to state, national, and international markets. The closest port, Port Canaveral, is designated as a Foreign Trade Zone and can easily ship products throughout the world.

Airports



Melbourne International Airport

- 40 miles north of Vero Beach
- Airlines include Delta, American Airlines, Porter, Baer Air and Elite Airways
- Direct flights to Charlotte, Atlanta and the Bahamas, with connections worldwide

Vero Beach Regional Airport

- Public-use general aviation airport
- Elite Airways offers scheduled nonstop service between Vero Beach and NYC/Newark
- 3 runways, the longest at 7,314 ft
- Home to Piper Aircraft and Flight Safety Academy

Sebastian Municipal Airport

- Uses 2 runways to serve small personal and corporate aircraft

Orlando International Airport

- Serves over 38 airlines
- Non-stop service to 76 U.S. destinations, including; New York, Las Vegas, Charlotte, Chicago, Denver, Seattle, Los Angeles, Dallas
- Non-stop service to 48 international destinations
(SOURCE: Enterprise Florida)



Utilities in Indian River County are high quality, readily available, and reliable, maximizing businesses' uptime and giving them a competitive advantage.

Electricity - Provided by Florida Power and Light. Typical business customer bills are lower than the state, regional and national averages (source: Edison Electric Institute Typical Bills and Average Rates Reports for Winter 2013). FPL offers economic development rates for large power users and growing companies that are creating new jobs. Electricity in the City of Vero Beach is provided by the municipality.

Natural Gas - Florida City Gas provides natural gas service to the region.

Water/Wastewater - Services are provided either by Indian River County Utilities or by the municipalities of Vero Beach, Fellsmere, or Sebastian, depending on the location.

Telecommunications - Providers serving the region include AT&T, TruMobility Inc., Nextiva, Comcast, Verizon, T-Mobile, Sprint



A number of quality options are available for higher education and training, including:

Indian River State College

- Ranked as one of the Top 10 Community Colleges in the nation by The Aspen Institute (2014)
- Five campuses offering Associate, Technical and Bachelor degree programs in a variety of fields including business, health care, IT, agriculture, and engineering

The Florida Institute of Technology

- Ranked as one of the top 200 universities in the world (source: Times Higher Education World University Rankings 2014-2015)
- Bachelor's degrees in business, aviation, sciences and engineering

Florida Atlantic University

- Offers various engineering degree programs, including computer, electrical, mechanical, geomatics and ocean

Florida State University College of Medicine – Fort Pierce Campus

- Offers an M.D. degree; a Ph.D. in Biomedical Sciences; and an M.S. in Biomedical Sciences, Bridge to Clinical Medicine Major
- The College of Medicine's mission emphasizes patient-centered health care and service to elderly, rural, minority and under-served populations.

Quality of Life

Safe, beautiful, tropical – Indian River County is an idyllic location known for its superb quality of life. Our modern communities are loaded with recreational, cultural, natural, educational and technological amenities. And, they're affordable – our cost of living is 4% lower than the U.S. average and 3% lower than the state as a whole. (Source: Sperling's Best Places)



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Culture & Recreation

- Our 26 miles of pristine beaches provide opportunities for fishing, kayaking, swimming, boating and other water activities.
- Choose your course: golf at any one of our six public or twelve private courses.
- Indian River County was the first county in Florida to be designated a "Bicycle Friendly Community" by the League of American Bicyclists. Bicycle Friendly Communities make bicycling for recreation and transportation safe, comfortable, and convenient for people of all ages and abilities.
- Attractions include:
 - Vero Beach Museum of Art
 - Riverside Theatre
 - McKee Botanical Garden
 - Navy Seal Museum
 - Environmental Learning Center
 - Pelican Island National Wildlife Refuge

