Indian River County Board of County Commissioners

Procurement Workshop

### Who do we serve?

- Board of County Commissioners Departments:
  - Emergency Services
  - Public Works
  - Utilities
  - Community Development
  - General Services (Libraries, Parks, Recreation)
- Most County facilities (except Schools)



# What do we procure?

- Services
  - Contracting
  - Custodial
  - Mowing
  - Banking/Auditing
  - Embroidery
  - Veterinary
  - Printing

- Goods
  - Vehicles
  - Furniture
  - Parts
  - Fuel
  - Office Supplies
  - Uniforms



### We Ensure

- Compliance with current federal, state and local laws, statutes and policies
- Limit liability and protect the County's resources
- Provide open and fair procurement processes
  - Promoting efficiency



## Basic Vendor Requirements

- W-9
- Insurance
  - Commercial General Liability \$500,000
  - Business Auto Liability \$500,000 (may be reduced to \$300,000 in certain cases)
  - Worker's Compensation Insurance
    - Per Statute (\$100,000) or Certified Election to be Exempt
- Licensure (occupational, professional, etc.)



### General Thresholds

- Over \$25,000 Formal Bid
  - Usually result in contract
- Under \$25,000 Quotes (if required)
  - Usually result in a Purchase Order or purchase by credit card



# Quotes

- Decentralized system
- Departments typically request quotes from potential vendors by phone or emails
  - Occasionally use online quotes through Demandstar.com
- Award primarily on price, but other factors may be considered
  - Speed of delivery or service completion
  - Warranty



# Bids/RFPs/RFQs

#### Sources

- Legal Ad in Press Journal
- Listed on County Web Site (<u>www.ircgov.com</u> "Bid Documents/Purchasing" under Quick Links on the right)
- Demandstar (<u>www.demandstar.com</u>)
- Set due date and time
- Sealed responses
  - No late submittals
  - Public opening
  - All Required forms and information



## How to get involved

- Obtain insurance/licensure
- Reach out to Purchasing with info on services/goods
  - We'll keep info and forward to using departments
  - We can provide contacts at various departments





- Sign up for email notifications of bids/RFPs/RFQs
  - Email "subscribe" to purchasing@ircgov.com
  - Advertisements emailed when released
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