



## INDIAN RIVER COUNTY CHAMBER OF COMMERCE 2023 INDUSTRY APPRECIATION AWARDS

### “ENTREPRENEUR OF THE YEAR” NOMINATION FORM

**en·tre·pre·neur (ahn-truh-pruh-nu-er)** - a person who organizes and manages any enterprise, especially a business, usually with considerable initiative and risk.

**An Entrepreneur has the following qualities:**

- Entrepreneurial Spirit - sets very high standards for self and business, demonstrates strong leadership skills and an unflinching desire and determination to be successful
- Financial Performance - track record in raising funds; quality of past investments; strategies in place for long term sustainability
- Strategic Direction - creates and turns business visions into business realities; demonstrates the ability to produce new and innovative products differentiating themselves from the competition; builds strategic alliances
- Community Impact - measured by revenue, operations or influential presence in the marketplace
- Innovation - pioneers a new approach or business model in product, culture or processes; anticipates and embraces change in the competitive environment
- Personal Integrity - values have earned the respect from staff, competitors, customers and the community

**Please Note: This recognition is intended for businesses that have been in operation for 2 to 5 years.**

We acknowledge that in a healthy market economy, businesses will face governmental and competitive challenges. However, we expect all applicants to demonstrate their respect for competitors and government agencies.

**Please Submit Completed form to:**

Indian River County Chamber of Commerce  
Economic Development Office  
1216 21st Street, Vero Beach, FL 32960  
Phone: 772-567-3491 - Fax: 772-778-3181  
[helenec@indianrivered.com](mailto:helenec@indianrivered.com)

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**All areas on this form MUST be completed and nomination signed (page 5) to be considered**

**COMPANY NAME:** \_\_\_\_\_

(Please print or type)

**CONTACT:** \_\_\_\_\_ **POSITION:** \_\_\_\_\_

**ADDRESS:** \_\_\_\_\_

**CITY:** \_\_\_\_\_ **ZIP:** \_\_\_\_\_

**OFFICE PHONE:** \_\_\_\_\_ **CELL PHONE:** \_\_\_\_\_

**E-MAIL:** \_\_\_\_\_

**WEBSITE:** \_\_\_\_\_

**YEAR ESTABLISHED IN INDIAN RIVER COUNTY** (may not be more than 5 years):

\_\_\_\_\_

**TYPE OF BUSINESS** (check one)

\_\_\_ Aviation                      \_\_\_ Life Sciences                      \_\_\_ Information/Technology

\_\_\_ Homeland Security      \_\_\_ Manufacturing                      \_\_\_ Energy

\_\_\_ Corp. Headquarters      \_\_\_ Marine                                      \_\_\_ Trade/Export Services

\_\_\_ Distribution/Logistics      \_\_\_ Education/Training                      \_\_\_ Financial/Professional

\_\_\_ Other \_\_\_\_\_

## **CONTRIBUTION TO INDIAN RIVER COUNTY'S ECONOMIC GROWTH**

Number of employees currently employed: full-time \_\_\_\_\_ part-time \_\_\_\_\_ 1099 \_\_\_\_\_

Estimated capital investment to build and equip your business \$ \_\_\_\_\_

Estimated total local taxes paid \$ \_\_\_\_\_ (Including Property and Intangible taxes)

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## **DISTINCTIVENESS OF PRODUCT(S) AND/OR SERVICES**

What does your company produce, manufacture or provide:

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What is distinctive about your company product/service?

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## **COMPANY GROWTH**

List company revenues for up to last 5-years

<b>YEAR</b>	<b>GROSS REVENUE (\$)</b>	<b># OF EMPLOYEES</b>
<b>2018</b>	<hr/>	<hr/>
<b>2019</b>	<hr/>	<hr/>
<b>2020</b>	<hr/>	<hr/>
<b>2021</b>	<hr/>	<hr/>
<b>2022</b>	<hr/>	<hr/>
<b>2023 (estimated)</b>	<hr/>	<hr/>

## **PARTNERSHIPS AND CHALLENGES OF LAUNCHING THE COMPANY**

Describe how your business was launched:

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**What challenges did you face in starting your new company and how did you overcome them?**

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**STRATEGIES TO REACH COMPANY SALES/GOALS**

**How do you promote/market your company to potential customers**

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**Describe your company's five-year projected sales/revenues. Briefly explain the primary business strategy that is expected to support these projections (such as acquisitions, organic growth, development of new product lines, mergers, etc.)**

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## CORPORATE CITIZENSHIP

Check your company's local affiliations through membership or contribution

\_\_\_ Chamber(s) of Commerce

\_\_\_ Local/Regional Trade Associations (name): \_\_\_\_\_

\_\_\_ Other (please list): \_\_\_\_\_

Describe your philosophy regarding corporate community involvement

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NOMINATION SUBMITTED BY:

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*I verify that the submitted information is true and accurate to the best of my knowledge*

**PLEASE NOTE: Forms must be received by 5pm on  
Friday, September 1st, 2023**

**The Industry Appreciation Awards is a breakfast event  
scheduled for Thursday, October 26th, 2023**

**Award recipients will be notified in advance of the Awards  
Event, to make arrangements to attend.**

**Photos of the award recipients will be taken directly preceding  
the Awards Event and immediately following the event.**

***Thank you!***