



**INDIAN RIVER COUNTY CHAMBER OF COMMERCE  
2018 INDUSTRY APPRECIATION AWARDS  
“ENTREPRENEUR OF THE YEAR”  
NOMINATION FORM**

**en-tre-pre-neur** (*ahn-truh-pruh-nu-er*) - a person who organizes and manages any enterprise, especially a business, usually with considerable initiative and risk.

**An Entrepreneur has the following qualities:**

- Entrepreneurial Spirit – sets very high standards for self and business, demonstrates strong leadership skills and an unflinching desire and determination to be successful
- Financial Performance – track record in raising funds; quality of past investments; strategies in place for long term sustainability
- Strategic Direction – creates and turns business visions into business realities; demonstrates the ability to produce new and innovative products differentiating themselves from the competition; builds strategic alliances
- Community Impact – measured by revenue, operations or influential presence in the marketplace
- Innovation – pioneers a new approach or business model in product, culture or processes; anticipates and embraces change in the competitive environment
- Personal Integrity – values have earned the respect from staff, competitors, customers and the community

We acknowledge that in a healthy market economy, businesses will face governmental and competitive challenges. However, we expect all applicants to demonstrate their respect for competitors and government agencies.

**Please submit completed form to:**

Indian River County Chamber of Commerce  
Economic Development Office  
1216 21<sup>st</sup> Street, Vero Beach, FL 32960  
Phone: 772-567-3491 - Fax: 772-778-3181  
[directored@indianrivered.com](mailto:directored@indianrivered.com)

**All areas MUST be completed, and nomination signed (page 4), to be considered**

COMPANY NAME \_\_\_\_\_

CONTACT \_\_\_\_\_ POSITION \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ ZIP \_\_\_\_\_

PHONE \_\_\_\_\_ EMAIL \_\_\_\_\_

WEBSITE \_\_\_\_\_

YEAR ESTABLISHED IN INDIAN RIVER COUNTY (may not be more than 5 years)

\_\_\_\_\_

**TYPE OF BUSINESS (CHECK ONE)**

\_\_\_ Aviation                      \_\_\_ Life Sciences                      \_\_\_ Information/Technology

\_\_\_ Homeland Security                      \_\_\_ Manufacturing                      \_\_\_ Energy

\_\_\_ Corp. Headquarters                      \_\_\_ Trade/Export Services                      \_\_\_ Marine

\_\_\_ Distribution/Logistics                      \_\_\_ Education/Training                      \_\_\_ Financial/Professional

Other \_\_\_\_\_

**CONTRIBUTION TO INDIAN RIVER COUNTY'S ECONOMIC GROWTH**

Number of employees currently employed: full-time \_\_\_\_\_; part-time \_\_\_\_\_

Estimated capital investment to build and equip your business \$ \_\_\_\_\_

AVERAGE ANNUAL WAGE OF INDIAN RIVER COUNTY EMPLOYEES, EXCLUDING OWNERS. The county's average annual wage is \$40,043, not including benefits

**(check one)**

75% to 99.99% of county average annual wage (\$30,032 - \$40,039)

100% to 149.99% of county average annual wage (\$40,043- \$60,060)

150% or more of county average annual wage (\$60,065+)

**DISTINCTIVENESS OF PRODUCT(S) AND/OR SERVICES**

What does your company produce, manufacture or provide?

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

What is distinctive about your company product/service?

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### COMPANY GROWTH

List company revenues for up to last 5-years

YEAR	GROSS REVENUE (\$)	# OF EMPLOYEES
2012		
2013		
2014		
2015		
2016		
2017		

### PARTNERSHIPS AND CHALLENGES OF LAUNCHING THE COMPANY

Describe how your business was launched:

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What challenges did you face in starting your new company and how did you overcome them?

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### STRATEGIES TO REACH COMPANY SALES/GOALS

How do you promote/market your company to potential customers?

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Describe your company's five-year projected sales/revenues. Briefly explain the primary business strategy that is expected to support these projections (such as acquisitions, organic growth, development of new product lines, mergers, etc.)

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### CORPORATE CITIZENSHIP

Check your company affiliations through membership or contribution:

\_\_\_ Chamber(s) of Commerce

\_\_\_ Local/Regional Trade Association: \_\_\_\_\_

\_\_\_ Other (please list): \_\_\_\_\_

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Describe your philosophy regarding corporate community involvement

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NOMINATION SUBMITTED BY:

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*I verify that the above information is true and accurate to the best of my knowledge*

**PLEASE NOTE: Forms must be received by 5pm on  
Tuesday, July 31, 2018**

All areas of the form must be completed to be considered

**The Industry Appreciation Awards Luncheon is scheduled for  
Thursday, September 20, 2018**

**Award recipients will be notified in advance of the Awards  
Luncheon so as to make appropriate arrangements to attend**

***Thank you!***